

COACHING FOR EXCELLENCE



OBJECTIVE

- To help experienced managers develop the leadership skills to increase their team's performance, involvement and accountability through effective coaching

WHO SHOULD ATTEND

- Owners
- Supervisors
- Managers

SESSION DETAILS

- One full day session
- Between 10-20 participants
- Interactive, multimedia format

BENEFITS TO BUSINESS

- Provides experienced managers with tools to deliver effective feedback and professional coaching
- Addresses the key obstacles that prevent managers from becoming effective coaches

PROGRAM AT A GLANCE

This interactive and engaging workshop will provide experienced leaders with the communication and coaching skills to increase individual team member and overall organization performance. Managers will gain a solid understanding of leadership techniques that will enable them to effectively develop, motivate and manage their team to achieve enhanced results

Coaching Defined

Identify the benefits of using just in time coaching while identifying how to overcome obstacles that cause coaching avoidance

Coaching Conversations

Explore social styles and how to maximize coaching results utilizing the most effective strategies for each social style and employee skill level

Coaching Process

Learn the 3 step coaching process and how to apply the process and best practice tools to attain immediate results

Coaching Simulation

Practice real-world coachable moments incorporating the coaching process